

IT Staff Augmentation For Growth-Oriented Product

Book a Consultation

SERVICES

Staff augmentation, Product development

CLIENT

Swedish product company

CASE STUDY CATEGORIES

IT

LANGUAGES, FRAMEWORKS, AND DBMS

Ruby on Rails, Ruby, React, Node.js (Express.js), TypeScript, PostgreSQL, GraphQL

INTEGRATED HR CLOUD SOLUTIONS

BambooHR, Azure AD, Google Workspace, HiBob, Hailey HR, Deel

STABILITY THROUGH CHANGE ON TIME

100% delivery

ENTERPRISE-SCALE INTEGRATION DANSKE BANK

Node.js API

use team Providing tech experts to work full-time on client projects as an integrated part of their in-house team Providing tech experts to w

01. Our Client

Our client is a Swedish product company that offers a platform for HR procurement automation. This platform lets employees—new and existing ones—easily order the proper work devices from a curated selection and buy them out for personal use after their lifecycle is over. It also simplifies offboarding, ensuring a hassle-free transition of devices when an employee leaves.

As the client’s user base grew, they needed skilled Ruby developers to expand the platform. They chose us for our technical expertise and strong cultural fit.

02. Challenge

From the start, the client had an ambitious vision and a lot to accomplish. They wanted to attract more customers to hit key KPIs and secure the next round of investment. But to make it happen, they needed to scale their platform so it could handle growing traffic and user demands.

This task required bringing in more tech experts, particularly those skilled in Ruby. Since finding the right people quickly was critical, a lengthy recruitment process wasn’t an option. Simply handing off tasks to an external team wouldn’t work, either, as the client needed developers fully involved in their workflows. They chose staff augmentation as a perfect solution for their challenge and partnered with Teamvoy for relevant services.

03. Cooperation

We started working together in 2021, at the peak of COVID-19, and our partnership is still ongoing. Over the years, we’ve consistently delivered excellent results, helping the client reach their goals and effectively tackle pitfalls along the way.

Working Together: How It Started And How It’s Going

The client set high expectations for the developers right from the start. The Teamvoy experts they hired are all senior professionals who have been with the client through both highs and lows. Here’s how our partnership has evolved.

Starting point

When our cooperation began, the client had two in-house teams in Stockholm and Göteborg. Alongside Teamvoy’s experts hired through a staff augmentation model, they worked with multiple subcontractors. But when investors cut funding, the client was forced to downsize their team and end their collaboration with other vendors.

Yet, they chose to continue cooperation with our team because, over the first year of cooperation, Teamvoy had proven to be a high-performing, trustworthy partner. As a result, most of the development work shifted to our experts. But going through these hardships together has only strengthened our relationship. Manage consent

Where we stand today

Our experts now make up most of the team behind the platform. The user base continues to expand, and we are the core people responsible for the platform's technical evolution required to support this growth.



Teamvoy's Talent At Work: Cooperation Format

We've been working with the client through the traditional **staff augmentation model**. Here's what it looks like in practice.

Team

Our experts are integrated into multiple client's in-house teams led by product owners. On a daily basis, they work just like internal team members, participating in meetings and following the client's workflows.

The client has full control over the Teamvoy experts: they assign projects, manage tasks, and oversee the work.

Availability

Our experts are available whenever the client needs them. Always ready to go the extra mile, they can put in additional hours to meet the project's goals.

Processes

The team works on a project-by-project basis. A project manager from the client's side assembles a team for each project, which typically lasts 3-6 weeks. Once one project ends, the cycle repeats. So, our experts must quickly adapt to new requirements, a fast-paced work environment, and different collaborators.

We have monthly follow-ups with the client's top management to discuss project progress, gather feedback on the team's performance, and make sure everything stays on track.

04. Results

The Teamvoy experts consistently exceed expectations, writing clean code and bringing outstanding results. Here's the core value we've delivered within this cooperation:

- Helped the client stay productive during internal reorganization and downsizing
- Implemented a large-scale integration with Danske Bank
- Successfully completed a new project based on Node.js with a universal API, covering numerous HR and procurement integrations.

05. Info

MDM and EMM services: Microsoft Intune, Google Device Management, Kandji, Hexnode

Single sign-on (SSO): Google SAML, Azure SAML

Integrated parcel-tracking tools: Bring, FedEx, Posti, PostNord

Other solutions and integrations: DatoCMS, Hotjar, Phrase, DLL, Dustin, Order Request cXML API

06. Let's Talk!

Use the power of robust technologies to drive better business results, with our high-quality team

[Talk to An Expert](#)